

# **African Markets Revealed**

September 2019



Ferishka Bharuth Mulalo Madula Phumelele Mbiyo Fausio Mussa Jibran Qureishi Dmitry Shishkin Gbolahan Taiwo

www.standardbank.com/research

## Welz, Jean Max Friedrich (1900 – 1975). Still-Life, Undated, Oil On Panel, 41 x 62cm

Jean Welz was born in Salzburg, Austria, into a family in the picture-framing and gilding trade. He studied art and architecture, and in 1925 travelled to Paris, where he stayed until 1937. In 1937 he emigrated to South Africa and began work as an architect at the University of the Witwatersrand, where he designed the entrance foyer of the Great Hall and the Institute for Geophysical Research. In 1939 he became ill with tuberculosis and moved with his family to Barrydale in the Little Karoo, where he and his family operated a tea-room.

In 1941 Welz became principal of the Hugo Naudé Art Centre in Worcester, Western Cape, remaining in Worcester for 28 years. He held his first exhibitions in Stellenbosch and Cape Town in 1942, and the same year became a member of the New Group of South African artists. Welz was a successful and influential artist until he again became ill in 1968. His health deteriorated and he died in 1975. One of his sons, Martin Welz, is a well-known South African investigative journalist, his other son, Stephan Welz was an art dealer.

There is nothing of Africa imprinted on his paintings, there is little that is truly modern, even in his abstract style. He explained that his paintings were "documents of his soul" and said that his objective was to create "painterly poems".

#### Source: Standard Bank Corporate Art Collection

## Contents

- 2 African markets: unperturbed by trade uncertainty
- 21 Angola: still should exit recession in 2020
- 27 Botswana: spending in pre-election year to crimp growth
- 33 Côte d'Ivoire: still strong growth, but some slowing likely
- 39 DRC: finally, a new cabinet
- 45 Egypt: growth of likely over 5% in the medium term
- 51 Ethiopia: GDP growth will likely subside
- 57 Ghana: transitioning to a period without IMF support
- 63 Kenya: private sector reforms required
- 69 Malawi: poised for stronger growth
- 75 Mauritius: fiscal policy expansionary, ahead of elections
- 81 Morocco: still stable but growth may slow
- 87 Mozambique: peace and LNG projects improve the outlook
- 93 Namibia: drought delays economic recovery
- 99 Nigeria: a long, long road
- 105 Rwanda: robust growth momentum
- 111 Senegal: set to stage solid growth again
- 117 Tanzania: infrastructure spending to support growth
- 123 Tunisia: a year of setbacks
- 129 Uganda: delay in oil investment decision
- 135 Zambia: fiscal policy restraint required
- 141 Glossary

## Unperturbed by trade uncertainty

- Our constructive assessment of Africa's economic progress is informed by a number of factors that still point to robust economic growth on a multi-year basis. Commodity-exporting countries that experienced recession at some point between 2015 and 2018 are likely to have economic growth accelerating over the next 2-y. Of course, some of them, like Angola and Namibia, are still in recession. However, even in these economies, growth seems likely to resume next year. Combined with persistently high growth among the non-commodity-exporting countries, economic growth in Africa seems set to accelerate.
- We are not alone in our relatively positive assessment of Africa's growth potential. The IMF's *World Economic Outlook* points to Sub-Saharan Africa as the only region likely to have economic growth accelerating this year relative to last year despite the uncertainty that rising trade protectionism poses to global economic growth. Sure, in its Jul Update of the WEO the IMF lowered its forecast for SSA growth to 3.4% y/y in 2019 from the 3.8% y/y that it had forecast in the Jul 18 Update of the WEO. But the 2019 growth forecast is still higher than the Fund's estimated 3.1% y/y growth in 2018 despite the forecast slowdown in global growth to 3.2% y/y in 2019 from 3.6% y/y in 2018.
- Uncertainty regarding trade is a factor leading to flux in financial markets too. But the nature of the impact of this uncertainty is quite curious. Suppose the end result of the US administration's trade policy was to increase the effective tariff rate on Chinese imports to some number say 50%. Consider another possible outcome being to increase the effective tariff rate on all imports to the US in the same manner. Then tariffs on Chinese imports would trigger substitution of imports from China to other low-cost manufacturing sources, perhaps in Asia. But an increase in tariffs on all imports would not trigger substitution. Either way, the implications of either tariff policy on US economic growth could be estimated with a reasonable degree of confidence. Regardless, trade uncertainty hardly warrants the degree of flux we have seen in financial markets, seemingly with every communication from either set of policymakers triggering an exaggerated movement in asset prices.
- There haven't been many opportunities to put on recovery trades in carry or local currency duration trades thus far this year. As the adjacent table shows, the FX return with carry, on the most tradable currencies in our coverage, is less than 5% thus far this year. UGX duration seems sufficiently compelling for us to enter a trade. Perhaps KES duration warrants a careful look. In the 3-m to the end of Jul, it depreciated at over a 10% annualised pace. If the pressure persists in Q4:19, then it might offer the chance of a recovery trade since a surge in flower exports during Q1 tends to support the KES. Given conservative monetary policy management, the MZN is also worth a look. Pity the implied NDF yields are so low and the bonds have this fixed-floating structure. But, even with the upcoming elections, the medium-term outlook for the BOP should be favourable for the MZN.
- We are inclined to believe that the Eurobond market will experience a solid recovery in the next 2 – 3 months. We like Egypt and Senegal, and have recently taken tactical overweight exposure to Gabon and Nigeria.

## SSA growth acceleration proceeding against global slowdown

Despite the often dramatic reaction in the financial markets to every twist and turn of the US-China trade negotiations, we find it hard to believe that the economic impact of this on Africa is going to be significant. Hence, we retain a constructive outlook for economic growth on the continent.

We continue to stress that the channel through which the trade spat between these two countries can affect economic growth on the continent would be through its impact on commodity prices. By extension, it would be the commodity-producing countries that would feel it the most.

Asset class	Return, %
FX	neeun, vo
Africa 8, spot (with carry)	-2.6 (4.8)
Africa 10, spot (with carry)	-2.4 (4.1)
EM 10, spot (with carry)	-0.8 (3.7)
Bloomberg USD index, spot	1.2
Local bonds	
Africa 8	13.3
Africa 10	11.2
EM 10	10.8
Bloomberg DM Sovereign	5.8
Credit	
Africa (ex SA)	16.9
Africa	16.7
EMBI Global	12.2
Bloomberg HY Global Corporate	9.9
Equity	
MSCI Frontier Africa	-5.2
MSCI Africa	2.7
MSCI EM	5.3
MSCI DM	16.5

USD performance, YTD

Source: Bloomberg; Standard Bank Research

#### 2

Despite these concerns, it is worth pointing out that even the IMF expects economic growth in Sub-Saharan Africa to accelerate to 3.4% y/y this year from 3.1% y/y in 2018, and then further on to 3.6% y/y in 2020. Contrast that with the Fund's forecast deceleration in global growth to 3.2% y/y from 3.6% y/y in 2018. Notably, the Fund expects global growth to accelerate to 3.5% y/y in 2020.

The Jul update of the *World Economic Update* points to the slowing in global growth being widespread. In fact, the forecast recovery in 2020 might be in doubt. The IMF forecasts growth among advanced economies decelerating to 1.9% y/y and 1.7% y/y in 2019 and 2020 respectively from 2.2% y/y in 2018. Interestingly, it expects the deceleration in US economic growth to extend to 2020 as well, with the economy growing by 1.9% y/y from 2.6% y/y it expects for 2019 and the actual growth rate of 2.9% y/y in 2018. Evidently, this deceleration is not limited to the unwinding of the fiscal stimulus in 2018.

The Fund expects Chinese growth to decelerate to 6.2% y/y and 6.0% y/y in 2019 and 2020 respectively from 6.6% y/y in 2018. Curiously, it expects emerging and developing economies to accelerate to 4.7% y/y growth in 2020 from 4.1% y/y in 2019 and 4.5% y/y in 2018. The recovery that the Fund projected in 2020 seems to be predicated on a recovery in Latin America and emerging and developing Europe. Of course, some Latin American countries scored own goals through the macro policies they pursued.

Also noteworthy is the Fund's expectation of a recovery in the euro area in 2020. It expects growth there to accelerate to 1.6% y/y from 1.3% y/y in 2019 and 1.9% y/y in 2018. It expects countries like Germany and Italy to sponsor that recovery. Perhaps if this recovery were not to materialise, then even emerging and developing European countries would not see the revival that the IMF expects.

## Trade uncertainty – the impact is probably overstated

One reason we have not been overly concerned about the impact of the trade war on African economic growth is that it is very much US-centric. It is the US administration that is either imposing tariffs or threatening to do so on other countries. First in the crosshairs were the US's NAFTA partners, then China, then the EU. Interestingly, the EU, China, Mexico and Canada are not engaged in any trade war among themselves.

What we find strange regarding the trade war is the responsiveness of the financial markets to every twist and turn, every announcement – be it new tariffs, recanting new tariffs, or going back to imposing them. The market moves can seem to be exaggerated somewhat, with the markets apparently anticipating doom one moment, then prolonged prosperity the next.

Suppose instead there was a reasonable basis to believe that the end-game of all these trade policy moves by the US administration was to increase effective tariff rates in the US on Chinese imports to some number, say 50% or 150%, then the impact of that on US economic growth can be estimated with a fair degree of confidence. Of course, in making such estimates, the market would have to factor in the potential substitution of Chinese imports with imports from other low-cost locations, perhaps also in Asia.

This is, in fact, not an idle academic exercise. There are already some indications that this substitution is taking place. The trajectory of the US trade deficit has not changed much as a result of the trade war. While overall US imports are still elevated, US imports of Chinese goods have slowed down, and has been countered by increased imports from somewhere else such as say Mexico (Figure 1).

So, evidently imposing tariffs on Chinese imports has a distributional effect, shifting US demand away from China. So, the impact of US tariffs on Chinese imports may not affect global demand that much, especially of commodities. It's not so clear what the

impact of retaliatory Chinese tariffs on US imports is. But we suspect it would not affect the prices of the commodities that matter to Africa's commodity exporters in such a deleterious manner that we would need to get worried.

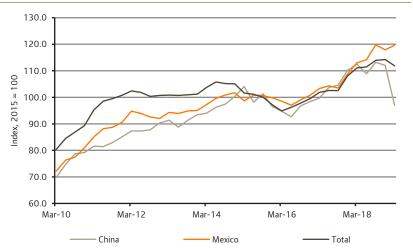


Figure 1: US import trajectory – quarterly seasonally adjusted data

Source: United States Bureau of Economic Analysis

Of course, there is always the likelihood that the end result of US trade policy moves is to increase the effective tariff rate on all US imports, not just those sourced from China. Arguably, the impact of this trade policy would be a larger negative impact on commodity prices that matter for Africa's commodity exporters than just tariffs on imports of Chinese goods.

Crucially, the key take-away is that if there was a reasonable basis for predicting what the end game of US trade policy moves is, then much of the flux in financial markets, especially commodity markets, would be far less than what we are seeing right now. For that reason, we don't see the flux in global financial markets having much impact on Africa's economic trajectory.

## Commodity prices: no longer falling



Figure 2: Commodity prices seem to be bottoming out

Source: Bloomberg

Commodity prices have broadly declined since publication of the last edition of this report in May. Most notably are oil prices that, at the time of writing, were roughly 13%

lower than they were in mid-May. They are off the lows reached during this period, up over 10% from those lows.

There is still plenty to suggest that oil prices will remain mostly above USD60.0/bbl over the next 4 - 6 months. Geopolitical strains surrounding Iran, lately implicated in an attack on a Saudi Arabian oil facility, could push oil prices higher. Additionally, OPEC seems prepared to stick with production quotas to keep prices elevated.

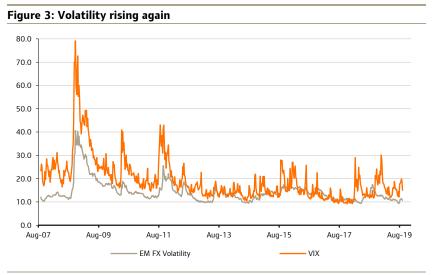
Consensus forecasts for oil prices drifted marginally lower in recent months, with forecasts putting the Brent crude oil price roughly around USD65/bbl at the end of both 2019 and 2020. The average for the Brent crude oil price is near USD65.0/bbl thus far this year. We have kept USD65.0/bbl as the assumption for our forecasting purposes.

Of course, the supply-demand balance for oil might have a significant impact on oil prices. The broad expectation of the International Energy Agency has been that global oil demand growth would subside, thereby potentially depressing oil prices. Any upward revisions to those forecasts might support oil prices. Additionally, the behaviour of OPEC member countries will be crucial. A few, like Nigeria, have been producing in excess of their quota. Non-compliance for an extended time might prompt others to follow suit.

Consensus forecasts for copper prices were consistently revised lower over the course of this year. The evident global economic slowdown may have been a factor leading to those forecast revisions. Yet, even as copper prices approached USD5,600/MT, consensus forecasts envisaged them being above USD6,000/MT by the end of this year and marginally higher by the end of 2020.

#### Global risk appetite: in flux, but a risk-on bias will probably prevail

At the time of writing the S&P 500 Volatility index had fallen close to the 15 level, having risen above 20 during Aug. To be fair, the index was pretty much at that level when we published the last edition of this report, first having declined to a low of about 12.



Source: Bloomberg; Standard Bank Research

That same pattern is likely to be repeated over the next 4 - 6 months. The markets went from worrying that overtightening of monetary policy by the Fed potentially put the US economy on a trajectory to recession. Having seemingly resisted the market's forecasts, the Fed not only called a pause in its rate hiking cycle but actually switched to cutting the Fed Funds rate. This switch could be enough to resuscitate risk appetite.

There is always a risk that bellicose rhetoric regarding trade from the US administration might agitate the markets now and again over the next 4 - 6 months. However, it is likely that political calculus will start to influence the administration's approach to trade negotiations. Being up for re-election, the US president would be well served by a strong and strengthening economy closer to the election. Evidence thus far has suggested that such bellicose rhetoric undermines sentiment and could add impetus to the slowdown in the real economy. So, refraining from stoking such concerns might be in the president's interest.

## Global rates: divergence between US and other developed markets

Over the next 2 - 3 months, perhaps the market will be mostly focussed on whether the Fed will follow through will the widely anticipated cuts to the Fed Funds rate. Consensus forecasts have the Fed Funds rate at 1.75% by the end of the year, 50 bps lower than the current level. During 2020, the consensus expectation is for the Fed to hold its Fed Funds rate unchanged. Steve Barrow, our G10 Strategist, concurs.



Figure 4: US Treasury 10-y yields below Fed Funds rate

Source: Bloomberg

The case for the Fed to cut its policy rates has built up over the course of the past 5-m, with consensus forecasts being ratcheted lower over that period. There has been mounting evidence that economic activity has been decelerating.

Of course, the likelihood of an economic slowdown was not completely a surprise to the market. Economic growth was boosted by fiscal stimulus last year, something that was bound to unwind this year. However, what might have given the market a scare is the impact of the uncertainty regarding trade, especially given the US administration's tariff policy and retaliation by other governments, like China.

Quite frankly, the Fed was slow in coming around to the view that it needed to cut its policy rates. Anxiety in the markets built up in the meantime, with worries mounting that the US economy would slump into a recession. The curve bull flattened as longer-term yields collapsed. Various parts of the yield curve inverted, heightening that anxiety regarding the economic outlook. Inversion of the US yield curve has typically been a good predictor of US recessions.

US 10-y yields fell below 1.5% in late Aug. Since then, they have risen above 1.7%, the level they were at the time of writing. Perhaps this increase reflects waning concerns about the economic outlook. If the Fed indeed delivers the 50 bps of rate cuts that is the consensus forecast, then there is a likelihood that 10-y rates will increase further. Steve Barrow expects the US 10-y yield to rise to 1.9% by the end of Q2:20, on the way to 2.3% by the end of 2020.





The situation is a bit different among other developed markets. For instance, in the euro zone yields are likely to initially fall further, becoming more negative. Consensus forecasts for the 10-y Bund yield put it closer to -0.5% by the end of this year, rising to -0.14 by the end of 2020. Steve has the 10-y Bund yield reaching -1.0% in Q1:20,

before rebounding to -0.4% by the end of 2020.

The ECB is expected to ease the policy stance, perhaps reviving asset purchases. Of course, the transition in leadership of that institution, with Christine Lagarde to replace Mario Draghi as President of the Governing Council of the ECB, creates a bit of uncertainty. But there is a widespread belief that the ECB is somewhat behind the curve, and more easing is baked in.

Other developed country central banks are likely to ease monetary policy. The BOE, Bank of Canada, Reserve Bank of Australia, Reserve Bank of New Zealand are central banks that Steve Barrow expects to ease monetary policy. In all of these cases, he expects the respective 10-y yields to initially fall in the next 3 - 6 months.



Figure 6: EM 10-y average bond yields versus US Treasury 10-y yields

Source: Bloomberg; Standard Bank Research

## Political risks: limited in the next 4-m

Among the countries in our coverage that have elections for the remainder of this year, perhaps the most closely watched will be the Mozambican ones in Oct. The outcome of the elections could be close, and contentious.

Our core view is that these elections will be peaceful, and the aftermath will not be characterised by violence. It certainly helps that the RENAMO party and the government signed a peace agreement that, among other things, commit them to integrating RENAMO's fighters into the army and the decentralisation of power.

The latter could be a crucial aspect, allowing RENAMO to appoint governors in provinces that it has a majority following rather than have those appointed by the central government. Certainly, the stakes will be high. The winner of the elections will essentially oversee the process that will lead to the commencement of commercial production of natural gas.

Arguably, Namibia's elections in Nov are not going to be as close, nor as contentious. The ruling party has a large majority currently. So much so that the internal processes that led to nominations for parliament by the party may actually turn out to be more contentious that the elections themselves.

Ghana's elections are at the end of next year. But their impact on the markets could well be felt over the next 4-m. To be sure, it is not that there is much uncertainty. There are two major political parties that the electorate has switched between every two terms since the reintroduction of multi-party democracy in the early 90's. The ruling NPP won the electorate giving the party in power another term in office persist? That remains to be seen.

Regardless, the market continues to fret that the NPP will essentially try to buy the election by passing a populist budget next year. There are concerns that the government will not observe the Fiscal Responsibility Act that was passed last year. Hence, we see little to suggest that appetite for GHS bonds will recover anytime soon. To be sure, all these vexations aside, foreign investors have not been exiting the GHS bond market in droves.

Côte d'Ivoire's elections are highly unpredictable, something likely to keep the market apprehensive despite the elections only being next year. As is the norm, coalitions will be formed in the run-up to the Oct 20 elections. Yet, at this stage it is not clear how these will be composed. Guillaume Soro, the former President of the National Assembly who fell out with President Ouattarra, seems to be positioning himself for a presidential run.

Other notable players might be Henri Bedie, who pulled his party from the ruling coalition last year, miffed at the refusal of the ruling party to agree to nominating a presidential candidate from his party. It is not clear whether he intends to run for the presidency. Then there is former President Gbagbo, who was acquitted by the International Criminal Court. While he might not run, an endorsement from him might carry significant weight.

Kenya doesn't have elections to concern the market. Yet the latter will likely focus on the parliamentary processes that relate to the interest rate capping provisions of the rate cap. At the time of writing parliament was working through an amendment to the Banking Act. Naturally, the president would rather have it repealed altogether. A repeal would likely have an impact on credit growth and demand for paper in the T-bill and bond markets.

#### FX strategy: keeping our core EGP exposure

At the time of writing the AOA and GHS had depreciated by an annualised 30% and 18% respectively over the past 4-m, while the EGP and MZN appreciated by13% and 15% respectively in annualised terms over the same period.

The USD/AOA move is clearly policy-determined. It's hard to see how far it could go, and more importantly, what would arrest it. Policymakers have indicated their determination to open the AOA fixed income market to foreign investors. There is still no certainty regarding how long it would take before this happens.

It also seems as if the gap between the official exchange rate and the street rate is not converging. There is no definitive evidence to suggest that the backlog of FX demand has been satisfied. But then, given the USD-linked government bonds that are used as hedging instruments, USD buyers whose outstanding demand has not been satisfied are not incurring losses as a result of the AOA depreciation. Hence, even as the currency losse value, the outstanding demand for USD does not shrink. Instead, the stock of government bonds increases.

Yet, it seems highly probable that the speed at which the pair is rising will dissipate in coming months. The acceleration in the pace of increase of the pair, especially since about early May, does not look durable.

Could the upcoming elections in 2020 be a factor pushing USD/GHS higher? After all, we have encountered many investors who express trepidation at the prospect of an election while the government is without an IMF-funded program. For these investors it is highly probable that the government will increase the budget deficit meaningfully next year as the government tries to secure the election.

Well, if that is the case, then such trepidation has not translated into a notable reduction in exposure to GHS bonds. The Central Securities Depository indicates that foreigners were holders of GHS28.58bn in GHS bonds in Jul, not far from the GHS28.87bn in Mar that is the peak thus far this year. The actual peak was GHS29.22bn in Apr 18. From this, it is not so clear that foreign investors are selling down their holdings of GHS bonds.

This trend strongly suggests that in aggregate foreigner investors are not reinvesting coupons, repatriating them instead. Given the high coupon rates, coupon payments are probably substantial. If one assumes an average 18% coupon rate on bonds held by foreigners, then annual coupon payments would be close to GHS5.0bn.

Arguably, the BOP is in a sufficiently strong position that the BOG can provide FX supply to the market, thereby helping to stabilise the exchange rate for an extended period. It is in the government's interest to restrain the pace of depreciation of the GHS. Doing so might help to anchor inflation expectations, and ultimately help to prevent persistent depreciation of the GHS.

USD/ZMW has been mostly around 13.00 since late-Jun, after shooting up from nearly 12 in late -Mar to nearly 14.00 in mid-May. It is hard to see any fundamental developments that would make this stability around the 13.00 level durable. If anything, the decline in the volume of copper exports suggests some underlying weakness in the BOP that would lead to further upward pressure on the pair.

The government continues to service its external debt. This is one reason there has been so much pressure on FX reserve, which have dropped so much that import coverage is less than 2-m at present. Drought conditions in parts of the country may exacerbate the pressure. Food production has been constrained, as has hydro electricity generation. This might prompt imports to supplement inadequate domestic supply. There have already been indications that ZESCO, the electricity utility, will import power from Eskom, the South African utility. Clearly, that would increase the country's FX requirements.

One of the reasons we did not enter a trade even though USD/ZMW spiked between Apr and May is that we didn't have much conviction that BOP fundamentals would

improve. Ultimately, an improvement in the BOP would require a tighter fiscal policy stance. Perhaps even external support, whether it be for the drought, could help provide assistance to the BOP.

The depreciation of the KES of roughly an annualised 8% might not appear to be much. As we have pointed out in other research, there is a seasonal tendency for the KES to depreciate during Q4 of any year due to increased demand for FX on account of dividend payments, among other things. However, it typically recovers in Q1, helped along by increased flower sales.

Incidentally, the last time the KES depreciated by near 8% annualised pace in a 4-m period was in Q4:18. It staged a recovery in Q1:19, appreciating by close to an annualised 5% pace by the end of Mar. So, there might be an opportunity for a tactical trade at some point over the next 2 - 3 months.

Even though in the 4-m to early May the MZN depreciated at close to a 13% annualised pace, low implied yields on NDFs kept us from taking a position. We were certainly convinced that the increase in the pair up to that point would not prove to be enduring.

So, what do we do now that the MZN has appreciated at more than a 15% annualised pace in the past 4-m? Well, we're still not inclined to do anything. Implied yields on NDFs are even lower now than they were in early May.

There is a case to be made that perhaps the prospective improvement in the BOP, combined with prudent monetary policy management, justifies some exposure to the MZN. Even though headline inflation has been 5.0% y/y or lower since the beginning of 2018, the central bank's MPC has been resolute in keeping a fairly tight policy stance. The real policy rate is the highest of the countries in our coverage.

The announcement of the final investment decision by Anadarko on its gas project is one impetus for the probable improvement in the country's BOP. This announcement seems to have bolstered confidence in the local market, as could be expected. Of course, looking forward to the commencement of natural gas exports, the structural transformation of the economy will support the MZN on a multi-year basis.

The elections in Oct are an obvious risk event. While we expect the elections, and the aftermath, to be peaceful, there is always a chance of some noise around it. But the fact that the opposition RENAMO party and the government signed a peace agreement is a positive step. There has also, reportedly, been progress made in integrating RENAMO's fighters into the army.

We have maintained exposure to the EGP since May 17 without interruptions. Of course, at the time we entered the trade we believed that the CBE would truly let the EGP float. Under that scenario, we expected USD/EGP to eventually fall below 16.00.

It is possible that the latter might transpire in the next 12 - 18 months. So, we have no intentions of relinquishing our exposure to the EGP in that time. While there has been a fair amount of volatility in portfolio flows over the past 18-m, it seems as if inflows will turn out to filter through into EGP strength. The first time that holdings of EGP T-bills by foreigners increased over USD20.0bn equivalent in Apr 18; USD/EGP was not too far away from 18.00, having barely moved over the preceding 12-m.

Foreign portfolio holdings of EGP T-bills fell dramatically last year, especially in H2:18 and bottomed out in Dec. The resurgence since then has been associated with appreciation of the EGP. It seems as if the decline in inflation has given further impetus for foreign portfolio inflows into the EGP bond market. This is adding further support to the EGP.

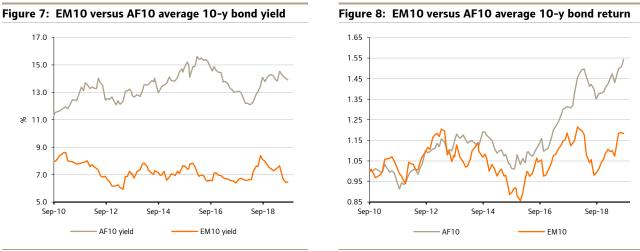
We see no reason to relinquish our exposure to the NGN either in the near term. We have also had long-running exposure to the NGN beginning in late 2016, although there have been breaks. The CBN tends to fine-tune NGN liquidity conditions, which tends to generate a fair bit of volatility in foreign portfolio flows. The sequence goes something like this: after a prolonged period of stability in the FX market, the CBN allows NGN liquidity to build up in the system. Such liquidity build-up then pushes yields, whether they be T-bill yields or those on OMO bills, lower. As yields decline foreign portfolio investors take profit on their NGN positions and exit the market, increasing FX demand. The latter then prompts the CBN to intervene in the FX market, exerting downward pressure on FX reserves. Eventually the CBN will tighten conditions again, leading to an increase in yields and a resurgence of foreign portfolio inflows.

In the past 2 - 3 months we were in the high-liquidity, portfolio-outflow phase of this cycle. It is likely that the CBN will tighten liquidity up over the next 2 - 3 months to bolster FX reserves. Naturally, this would open up interesting re-entry points into the NGN carry trade.

As is always the case, the key risk to this trade is the trajectory of oil prices. While we do not doubt that the CBN would defend the NGN, a sharp and prolonged drop in oil prices, say to less than USD45.0/bbl, would create some policy challenges that might prompt the CBN to let USD/NGN rise in the IEFX window.

#### Fixed income strategy: focus on East African duration

The case for Ugandan duration is quite strong. We often refer to 15% as a yield level that provides some comfort when investing in African local currency bonds. Not many currencies frequently depreciate at over a 15% annualised pace over a 3-y investment horizon. Instead, most currencies typically remain stable for many months before depreciating sharply on account of some BOP shock. After appropriate policy intervention, the currency typically resumes its stability.



Source: Bloomberg; Standard Bank Research

Source: Bloomberg; Standard Bank Research

Where does the UGX fit into all of this? Well, persistent depreciation of the UGX in excess of a 15% annualised pace is quite rare. In any 3-y investment horizon since 2004 the UGX has depreciated at more than a 15% annualised pace in less than 2% of the time. However, 10-y UGX-denominated bonds are yielding less than 15.0%. But the 14.25% pre-tax yield seems sufficiently attractive at this point. As Figure 7 illustrates, this yield is at the higher end of the yields available on the most tradeable markets in our coverage.

Another factor that enhances the attraction of UGX duration is the low inflation rate, providing an extremely high real rate in the context of the markets in our coverage. The roughly 12% real10-y yield for UGX duration is second only to the Zambian real 10-y

yield. Core inflation has been close to the bottom of the BOU's target range, with hardly any indication that it will rise markedly anytime soon. Food inflation is well contained, and the currency has been relatively stable, thereby removing any concerns about potential passthrough of currency depreciation to inflation.

Given this, it would be reasonable to judge that the bias is for the BOU's MPC to cut the policy rate in the near term rather than raise it. Yet, the committee seems to believe that inflation will rise closer to the upper end of the target range in the medium term, perhaps prompting it to adopt a cautionary stance. Specifically, in the statement the committee released following the Aug policy meeting, the committee indicated that it expected core inflation to rise to a peak of 6.4% y/y in Q4:20 driven by stronger domestic demand. It also seemed to believe the bias for inflation to be to the upside.

Even if the committee is correct in its forecast, a nearly 6.5% inflation rate would provide an *ex-ante* real 10-y yield of close to 7.75%. This would still be in the upper end of the range of real yields in the markets in our coverage.

Higher budgeted domestic borrowing is something of a concern, potentially exerting some upward pressure on bond yields. But the likelihood of this increased borrowing shifting yields materially higher, say taking the 10-y yield back above 16%, seems somewhat low.

As we have already argued, there is a strong likelihood that seasonal factor will conspire to weaken the KES further during Q4:19. However, this will likely be reversed in Q1:20. Rather than expressing this view via either the NDFs or T-bills, we would rather express it via a tactical duration trade. However, we are not ready to commit to the trade just yet.

There could be some volatility in KES bond yields over the next few months. Just to be clear, this has nothing to do with either the direction of monetary policy changes or the trajectory of inflation. Core inflation, as has been consistently communicated by the CBK's MPC that indicates that inflation excluding food and fuel is below 5.0% y/y, is well contained. A spurt in food inflation has dissipated, leaving headline inflation still well within the target range. Additionally, thanks to a broadly stable currency, despite the recent depreciation, there doesn't appear to be latent inflation pressures that would arise from passthrough of KES depreciation to inflation. Hence, it is all the more likely that the MPC will keep its policy stance unchanged too.

Instead, it is the probable repeal of the interest rate cap that is at issue, and the impact thereof on the yield curve. As already argued, while it is hard to handicap this outcome, it seems more probable that the cap will be amended such that it is less restrictive. The ramifications of this could be to persuade banks to expand credit, thereby reducing demand for T-bills and bonds. This shift in demand could exert some upward pressure on bond yields.

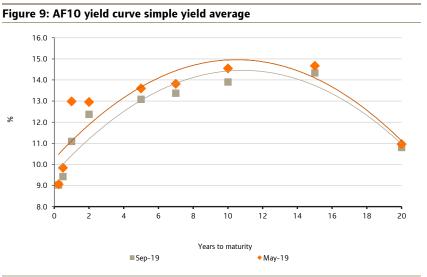
Despite our frustration with fiscal policy management, we have retained our exposure to Zambian duration. Yields are quite elevated, having been in excess of 20% in the primary auction since the end of Dec 18. In fact, BOZ data indicates that the average bond yield rate in the 2-y to Dec 18 was about 19.3%.

Such high bond yields are bound to affect fiscal policy in a fundamental way. There is a strong likelihood that interest expenditure will absorb an ever rising proportion of revenues, and account for a bigger share of total spending. Barring a fiscal adjustment this scenario could undermine overall macroeconomic stability.

This might be the year that the government finally delivers on the fiscal consolidation to which it has committed itself. We acknowledge, though, that the various shocks to have hit the economy, particularly the drought, could make fiscal consolidation hard to

effect. The government's budget for FY2019/20 and the medium-term expenditure framework will provide some useful quidance in this respect.

We still favour EGP duration. The Egyptian disinflation that we have been looking for has finally transpired, taking both headline and core inflation into single digits. It seems probable that inflation will stay there on a multi-month basis. The MPC of the CBE will deliver more rate cuts over the coming 6 - 9 months, perhaps returning its policy rates to single digits by mid-2020. There is scope for bond yields to decline further during this period.



Source: Bloomberg; Standard Bank Research

It's hard to see what the impetus for much lower yields in Ghana and Nigeria will be. Hence, our duration exposure in those markets needs a careful review. As we have pointed out before, our favourite trades are recovery trades. Neither Ghana nor Nigeria can be characterised as such. Indeed, the GHS duration position is the antithesis of a recovery trade. We have held the position since late 2016. At the time, it seemed reasonable to believe that an improving BOP and ongoing disinflation would slow the pace of depreciation of the GHS while also leading to lower government bond yields.

The currency drag on this trade has been far too high. While inflation is low, resulting in very high real yields, the third-largest in the tradable markets in our coverage universe, we don't see impetus for much lower yields. A year ago, we surmised that perhaps the ideal strategy would be to actively trade these bonds, buying them when yields rise well above 20%, perhaps close to 22%, and sell them at yields in the high teens. Well, there hasn't been much chance to do that.

Earlier we alluded to an NGN liquidity cycle that the CBN has encouraged to develop in the past 2-y or so. Perhaps we should look to actively trade the bonds, taking advantage of these liquidity swings.

## African Eurobonds: spread compression ahead

African Eurobonds have outperformed the broader EM, as measured by the EMBI Global Index, as the table on page 2 indicates. Incidentally, African Eurobonds outperformed local currency bonds too, returning over 16% at the time of writing, compared with just over 13% for local currency bonds as measured by our Africa 8 index.

It hasn't been straightforward, with gyrations in global risk sentiment due to the trade war not leaving African Eurobonds unscathed. Earlier in the year, African Eurobonds were swept up in the bullish run in risk assets that followed the decision by the Fed to pause. But when the trade war's so-called truce was over, sentiment deteriorated, undermining risk assets like African Eurobonds. Lately, easing by the Fed has added impetus to risk assets, with African Eurobonds dragged along as well. This will likely last for a few months.

To be sure, increased confidence that the Fed will lower its policy rates seems to have removed anxiety about economic growth from the market. Hence, US Treasury yields have increased, with the market also seemingly reducing the magnitude of rate cuts that it is pricing the Fed to make. With that increase in base rates, spreads have compressed since mid-Aug. Yet, interestingly, African sovereign spreads are little changed from their levels in mid-May.

We still believe that the improvement in Egypt's macroeconomic performance warrants an overweight position, one of our core overweight positions. The government's determination to arrest the debt is indubitable. In all likelihood it will target primary surpluses, perhaps of at least 2% of GDP, in the coming 3 - 5 years. We are likely to see the economy continue to record solid economic growth above 5.0% y/y on a multi-year basis. Even though the major credit rating agencies have upgraded the country's credit rating, there is a chance of more upgrades in the next 2-y.

Senegal is another core overweight. Despite election uncertainty now out of the way, Senegalese bonds have underperformed, especially against Côte d'Ivoire and Kenya. We suspect that the latter was playing catchup. Hence, it is likely that Senegal will outperform again.

With tensions between the US and China thawing in recent weeks, we have taken a decision to tactically increase our exposure to oil sovereigns, specifically Gabon and Nigeria. Gabon has underperformed the other oil sovereigns, something we believe will not be enduring.

We have recently chosen to increase our exposure to long duration bonds. One motivation for switching to longer duration bonds is that the spread between these and shorter duration bonds is close to historical highs. Take the spread between the Egypt '47s and '23s. At the time of writing it was nearly 2 standard deviations away from the mean. Similarly, the spread between the Senegal '48s and '21s was nearly 1.9 standard deviations away from the mean. Notably, over the past month or so, this spread has stopped widening. There is a chance that it might even compress on a multi-week basis.

### Hedging CNY exposure

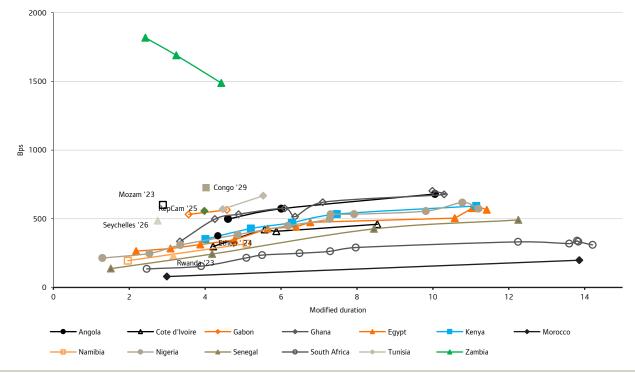
Trade consummated between Africa and China is still predominantly conducted in USD. Yet, for importers, it is often cheaper to hedge CNY exposure than to hedge USD exposure. Standard Bank offers forwards that allow African importers to hedge CNY exposure.

Indicative	CNY forwa	rd prices					
	Hist	orical prices		For	ward prices		
	-12m	-6m	-3m	spot	+3m	+6m	+12m
CNY/BWP	1.54	1.60	1.55	1.54	1.54	1.54	1.53
CNY/GHS	0.71	0.77	0.79	0.78	0.80	0.83	0.88
CNY/KES	14.67	15.01	14.91	14.70	14.78	14.87	15.05
CNY/MUR	5.00	5.20	5.19	5.10	5.09	5.08	5.06
CNY/ZAR	2.06	2.16	2.05	2.07	2.09	2.11	2.15
CNY/UGX	555.87	553.44	538.10	518.86	525.44	534.17	557.96

#### **African Eurobonds**

					Spre	ad, bps	Spre	ead cha	nge, bps	Tota	Return	1, %
Name	Moody's/Fitch	Mid Price		Yield, %	Over UST	Z-Spread	1 wk		12mths	1 wk	YTD	12mths
ANGOL 9.5% 12-NOV-2025 ANGOL 8.25% 09-MAY-2028	B3/B B3/	113.754 104.527	4.6	6.73 7.53	498 573	504 580	-15 -14	-92 -80	35 52	-0.6 -0.8	14.2 16.6	<u>11.3</u> 12.1
ANGOL 8.25% 09-MAT-2028 ANGOL 9.375% 08-MAY-2048	B3/	104.527	10.1	8.72	680	685	-14	-60	65	-0.8	21.0	12.1
REPCAM 9.5% 19-NOV-2025	/B	109.246	4.0	7.31	556	562	-22	-98	-47	-0.1	13.7	15.6
REPCON 3% 30-JUN-2029	/CCC	88.046	4.0	9.01	726	728	-9	-167	-142	-0.7	18.0	21.6
EGYPT 6.125% 31-JAN-2022 EGYPT 5.577% 21-FEB-2023	B2/B+ B2u/B+	103.816 103.138	2.2 3.1	4.40 4.58	264 283	264 287	-11 -15	-164 -171	-103 -99	-0.2 -0.3	9.9 12.7	11.3 13.5
EGYPT 6.2004% 01-MAR-2024	B2/B+	105.283	3.9	4.87	312	318	-16	171	22	-0.4	12.7	15.5
EGYPT 5.875% 11-JUN-2025	B2/B+	103.348	4.8	5.19	346	351	-16	-164	-67	-0.5	18.0	16.3
EGYPT 7.5% 31-JAN-2027	B2/B+	108.435	5.6	6.06	427	435	-11	-140	-32	-0.9	18.5	16.1
EGYPT 6.588% 21-FEB-2028 EGYPT 7.6003% 01-MAR-2029	B2u/B+ B2/B+	102.384 107.280	6.4 6.8	6.22 6.55	442 474	449 481	-14 -9	-124	-20	-0.9 -1.3	19.4	16.6
EGYPT 6.875% 30-APR-2040	B2/B+	98.904	10.6	6.99	504	512	-19	-110	-15	-1.2	27.8	21.6
EGYPT 8.5% 31-JAN-2047	B2/B+	108.676	11.0	7.73	576	585	-16	-99	9	-1.6	25.9	19.2
EGYPT 8.7002% 01-MAR-2049	B2/B+	109.621	11.2	7.86	588	598	-16	00	12	-1.6	25.2	10.0
EGYPT 7.903% 21-FEB-2048 ETHOPI 6.625% 11-DEC-2024	B2u/B+ B1/B	103.151 105.014	11.4 4.3	7.63 5.51	565 376	575 382	-13 -26	-89 -119	13 -34	-1.9 -0.1	25.3 14.3	18.8 13.7
GABON 6.375% 12-DEC-2024	/B	97.529	3.6	7.06	532	537	-37	-113	33	0.4	13.5	10.9
GABON 6.95% 16-JUN-2025	Caa1/B	97.962	4.6	7.39	564	570	-37	-89	59	0.5	14.5	10.7
GHANA 7.875% 07-AUG-2023	B3/B	109.714	3.3	5.09	334	339 504	-21 -15	-254	-45	-0.2	17.1	12.1
GHANA 8.125% 18-JAN-2026 GHANA 7.875% 26-MAR-2027	B3/B B3/B	106.158	4.3	6.73 7.08	498 533	504	-15	-155	41	-0.5	16.4	10.7
GHANA 7.625% 16-MAY-2029	B3/B	100.433	6.1	7.55	575	582	-16	-91	98	-0.5	17.6	8.8
GHANA 10.75% 14-OCT-2030	B1/BB-	127.120	6.4	6.95	515	520	-21	-103	47	-0.4	18.5	12.0
GHANA 8.125% 26-MAR-2032	B3/B	99.790 99.255	7.1	8.02 8.69	620 676	625 683	-20 -17	-47	97	-0.6	20.4	9.8
GHANA 8.627% 16-JUN-2049 GHANA 8.95% 26-MAR-2051	B3/B B3/B	100.115	10.3	8.69	702	707	-17	-47	97	-1.4	20.4	9.6
IVYCST 5.375% 23-JUL-2024	Ba3/B+	102.801	4.2	4.72	298	304	-24	-172	-62	-0.2	15.9	14.3
IVYCST 2.5% 31-DEC-2032	/B+	98.577	5.6	6.00	422	425	-2	-108	-4	-1.3	16.2	13.6
IVYCST 6.375% 03-MAR-2028 IVYCST 6.125% 15-JUN-2033	Ba3/B+ Ba3/B+	102.875 97.020	5.9 8.5	5.89 6.47	409 460	418 467	-18 -25	-137 -91	-41 0	-0.5 -0.4	18.9 21.6	17.0 17.4
KENINT 6.875% 24-JUN-2024	/NR	106.711	4.0	5.26	352	358	-5	-218	-117	-0.9	18.4	17.3
KENINT 7% 22-MAY-2027	B2u/B+	105.076	5.2	6.06	429	436	-5			-1.2		
KENINT 7.25% 28-FEB-2028	B2u/B+	104.724	6.3	6.51	471	479	-3	-162	-68	-1.5	22.1	20.4
KENINT 8% 22-MAY-2032 KENINT 8.25% 28-FEB-2048	B2u/B+ B2u/B+	106.417 103.936	7.5	7.18	534 593	539 602	-6 -12	-110	-36	-1.7	27.5	25.1
MOROC 4.25% 11-DEC-2022	/BBB-	105.264	3.0	2.54	79	83	-25	-88	-53	0.0	7.9	9.2
MOROC 5.5% 11-DEC-2042	/BBB-	120.919	13.9	4.10	198	220	-28	-50	-3		21.6	18.7
MOZAM 10.5% 18-JAN-2023 REPNAM 5.5% 03-NOV-2021	Caa3u/ Ba1/BB+	104.533 103.554	2.9 2.0	7.75	600 195	604 196	-22 -10	-381 -135	-569 -23	0.0 -0.2	11.2 8.2	24.4
REPNAM 5.25% 29-OCT-2025	Ba1/BB+	101.569	5.1	4.95	318	326	-27	-138	-21	0.0	16.8	13.5
NGERIA 6.75% 28-JAN-2021	/B+	103.585	1.3	4.02	214	209	-9	-140	-49	0.0	6.8	7.3
NGERIA 5.625% 27-JUN-2022	B2/B+	103.586	2.5	4.24	247	250	-21	-161	-62	-0.1	10.8	10.4
NGERIA 6.375% 12-JUL-2023 NGERIA 7.625% 21-NOV-2025	/B+ B2/B+	105.311 110.439	3.3	4.83 5.60	309 385	314 391	-14 -16	-179 -183	-36	-0.4	13.9 19.5	11.5
NGERIA 6.5% 28-NOV-2027	B2/B+	101.303	6.2	6.29	449	457	-19	-123	0	-0.6	19.3	14.8
NGERIA 7.143% 23-FEB-2030	B2/B+	102.447	7.3	6.81	498	505	-14	-111	15	-1.1	20.6	15.2
NGERIA 8.747% 21-JAN-2031	B2/B+ B2/B+	112.243	7.3	7.15	532 533	538 540	-14 -15	-114 -105	38	-1.0 -1.2	21.4 21.4	13.9
NGERIA 7.875% 16-FEB-2032 NGERIA 7.696% 23-FEB-2038	B2/B+	102.291	9.8	7.20	556	540	-15	-105	32	-1.2	21.4	15.9
NGERIA 9.248% 21-JAN-2049	B2/B+	112.403	10.8	8.13	618	626	-16	-61		-1.4	21.9	
NGERIA 7.625% 28-NOV-2047	B2/B+	99.068	11.2	7.71	573	582	-13	-70	39		23.5	15.5
RWANDA 6.625% 02-MAY-2023 SENEGL 8.75% 13-MAY-2021	/B+ Ba3/	108.632 108.816	3.2	4.04 3.23	229 137	234 137	-20 -19	-198 -200	-125 -104	-0.2 0.0	13.8 8.2	14.2 8.2
SENEGL 6.25% 30-JUL-2024	Ba3/	109.050	4.2	4.18	243	249	-20	-186	-92	-0.3	16.1	15.2
SENEGL 6.25% 23-MAY-2033	Ba3/	101.010	8.4	6.13	426	433	-20	-99	-14	-0.8	22.0	18.4
SENEGL 6.75% 13-MAR-2048	Ba3/	97.726	12.3	6.94 6.61	491 485	505 489	-20	-65	-8	-1.5 0.6	22.8	21.4
SEYCHE 3% 01-JAN-2026 SOAF 5.875% 30-MAY-2022	/BB Baa3/BB+	103.928 107.125	2.8 2.5	3.11	135	137	-45 -29	-28 -82	35 -70	0.0	8.0 7.1	9.2 9.4
SOAF 4.665% 17-JAN-2024	Baa3/BB+	105.500	3.9	3.29	155	161	-21	-109	-97	-0.3	11.0	14.0
SOAF 5.875% 16-SEP-2025	Baa3/BB+	110.375	5.1	3.92	215	223	-16	-90	-70	-0.7	12.7	15.6
SOAF 4.875% 14-APR-2026 SOAF 4.85% 27-SEP-2027	Baa3/BB+ Baa3/BB+	104.193 103.752	5.5 6.5	4.14 4.29	236 249	245 258	-13 -11	-68 -72	-63 -46	-0.9 -1.1	12.5 14.6	16.3 16.9
SOAF 4.3% 12-OCT-2028	Baa3/BB+	98.830	7.3	4.29	249	250	-11	-72	-40	-1.1	14.0	17.1
SOAF 5.875% 22-JUN-2030	Baa3/BB+	109.188	8.0	4.77	290	300	-14	-55	-34	-1.2	15.9	18.2
SOAF 6.25% 08-MAR-2041	Baa3/BB+	111.732	12.2	5.34	332	345	-13	-38	-17	-2.2		21.5
SOAF 5.375% 24-JUL-2044 SOAF 6.3% 22-JUN-2048	Baa3/BB+ Baa3/BB+	101.250	13.6 13.8	5.28 5.51	319 340	338 361	-20 -16	-35 -48	-19 -31	-1.6	19.2 21.8	22.3
SOAF 5.65% 27-SEP-2047	Baa3/BB+	103.000	13.8	5.44	333	354	-14	-34	-18	-2.1	19.6	224.0
SOAF 5% 12-OCT-2046	Baa3/BB+	96.631	14.2	5.23	309	333	-12	-22	-11	-2.6	18.0	21.0
BTUN 5.75% 30-JAN-2025 BTUN 8.25% 19-SEP-2027	B2/B+ B2/WD	92.613 98.820	4.5 5.5	7.44 8.46	570 667	576 674	-21 -28	-92 38	5 233	-0.3 0.1	14.3 8.7	13.8 1.0
ZAMBIN 5.375% 20-SEP-2022	/CCC	68.202	2.4	19.93	1,818	1,821	-28	513	498	-0.4	0.1	6.8
ZAMBIN 8.5% 14-APR-2024	/CCC	69.629	3.2	18.65	1,690	1,696	3	385	295	-0.7	0.9	11.4
ZAMBIN 8.97% 30-JUL-2027	/CCC	69.439	4.4	16.62	1,488	1,491	-2	292	205	-0.9	1.3	12.2
SB Africa Eurobond (incl. SA)	B+		6.9	6.77	496	498	-16	-76	16	-0.9	16.6	15.1
SB Africa Eurobond (excl. SA)	B+		6.6	7.15	535	536	-17	-83	26		16.8	14.6

Source: Bloomberg; Standard Bank Research





Source: Bloomberg; Standard Bank Research

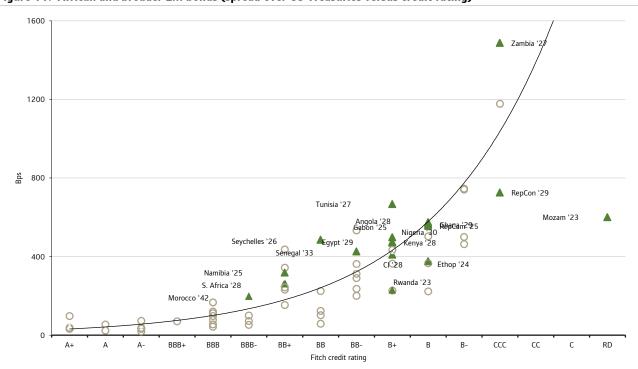
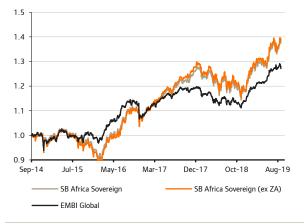


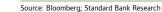
Figure 11: African and broader EM bonds (spread over US Treasuries versus credit rating)

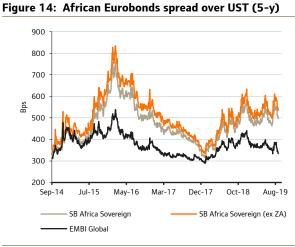
Figure 12: African Eurobonds (5-y performance)

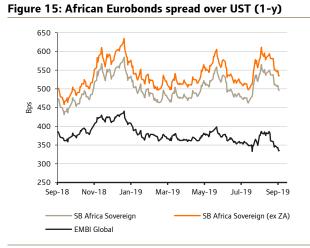






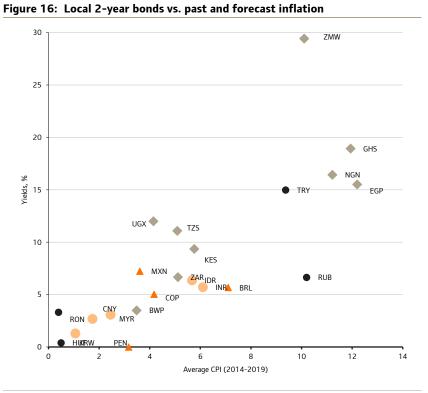






Source: Bloomberg; Standard Bank Research

Source: Bloomberg; Standard Bank Research



Source: Bloomberg; Standard Bank Research

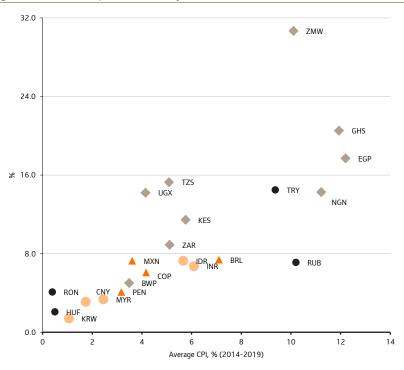


Figure 17: Local 10-year bonds vs. past and forecast inflation

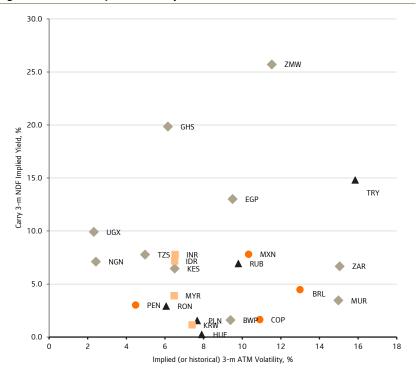


Figure 18: NDF carry rates vs. implied vols

Table of ex	able of expected returns over the next 3 months									
			Yield	, %		Total return, %				
Country	Tenor	Current	Slide	Forward	SB	Slide	Forward	SB		
		yield			forecast			forecast		
Botswana	2Y	3.16	3.03	3.32	3.50	1.4	0.1	0.2		
	5Y	4.19	4.13	4.32	4.00	1.5	0.1	1.9		
	10Y	4.88	4.86	4.97	5.20	1.4	0.5	-1.3		
Egypt	2Y	14.96	15.13	14.81	14.80	3.5	4.0	4.0		
	5Y	14.35	14.39	14.24	14.25	3.5	4.0	3.9		
	10Y	14.67	14.70	14.75	14.55	3.5	3.3	4.3		
Ghana	2Y	18.02	17.85	18.65	18.70	4.8	3.6	3.5		
	5Y	18.69	18.70	19.08	19.20	4.6	3.5	3.1		
	10Y	18.91	18.93	19.19	19.60	4.6	3.5	1.8		
Kenya	2Y	9.03	8.79	9.32	9.8	2.6	1.8	1.0		
	5Y	10.72	10.63	10.97	10.4	3.0	1.7	3.8		
	10Y	11.76	11.74	11.97	11.8	3.1	1.8	2.7		
Nigeria	2Y	15.65	15.73	16.39	14.85	3.8	2.8	5.1		
-	5Y	14.67	14.73	14.95	14.52	3.5	2.7	4.2		
	10Y	14.26	14.28	14.42	14.63	3.5	2.8	1.7		
Tanzania	2Y	9.43	8.91	10.19	11.3	3.2	1.1	-0.7		
	5Y	13.38	13.18	14.00	13	4.0	1.2	4.6		
	10Y	15.50	15.45	16.03	15.4	4.1	1.3	4.4		
Uganda	2Y	12.27	12.08	12.67	12.4	3.4	2.4	2.9		
-	5Y	13.55	13.51	13.82	14.4	3.5	2.5	0.5		
	10Y	14.08	14.08	14.29	14.7	3.5	2.5	0.3		
Zambia	2Y	30.81	30.31	33.51	31.20	8.3	4.2	7.2		
	5Y	31.16	31.29	32.72	31.60	7.5	4.1	6.8		
	10Y	30.51	30.58	31.69	30.80	7.4	4.2	6.8		

Source: Bloomberg; Standard Bank Research Notes: Yield curve scenarios: "Slide" = the bond yields slide along the unchanged yield curve, "Forward" = the yield curve evolves according to its embedded forward rates, "SB forecasts" = Standard Bank Research expectations

Source: Bloomberg; Standard Bank Research

### Asset class expected performance summary (3 months)

	FX	Rates	Credit
Angola	↑	Ļ	Ļ
Botswana	Ť	1	
Côte d'Ivoire	↑	$\rightarrow$	$\rightarrow$
Democratic Republic of the Congo	$\downarrow$	$\downarrow$	
Egypt	↑ ↑	$\uparrow$ $\uparrow$	↑
Ethiopia	$\downarrow$	$\rightarrow$	$\rightarrow$
Ghana	$\rightarrow$	↑	↑
Kenya	$\downarrow$	$\rightarrow$	$\rightarrow$
Malawi	$\rightarrow$	Ļ	
Mauritius	$\downarrow$	$\rightarrow$	
Morocco	↑	$\rightarrow$	↑
Mozambique	$\rightarrow$	Ļ	$\downarrow$
Namibia	↑	<u>†</u>	<u>†</u>
Nigeria	↑	$\downarrow$	1
Rwanda	$\rightarrow$	Ļ	$\rightarrow$
Senegal	1	$\rightarrow$	1
Tanzania	$\rightarrow$	Ļ	$\rightarrow$
Tunisia	$\rightarrow$	1	$\downarrow$
Uganda	Ļ	Ļ	
Zambia	Ļ	$\rightarrow$	Ļ

Source: Bloomberg; Standard Bank Research

## **Recommended trades: performance**

#### **Open Trades**

Positions	Entry date	Entry yield, %	Entry FX	Latest yield, %	Latest FX	Total return	ı, %
						Since inception	1-month
Ghana: buy GHGB '20	31-Oct-16	20.00	3.99	18.15	5.46	18.9	0.4
Zambia: buy ZAMGB '26	18-Nov-16	24.50	9.81	30.50	13.15	21.4	1.8
Egypt: buy Egypt '27	23-Nov-17	15.88	17.69	14.66	16.35	44.9	6.5
BEAC: sell USD/XAF 2-y NDF	24-Nov-17	4.25	550.62	1.82	593.04	0.4	-0.8
Nigeria: buy NIGB '27	27-Feb-18	13.70	361.00	14.19	362.92	16.9	0.8
Nigeria: buy 12-m T-bill	01-Nov-18	16.82	363.00	12.32	362.92	13.3	1.0
Egypt: buy 12-m T-bill	06-Nov-18	19.78	17.92	16.61	16.35	26.6	3.0
Angola: sell USD/AOA 12-m NDF	09-Jan-19	18.77	311.62	15.68	369.37	-4.5	-1.3
Total portfolio internal rate of return sin	ce prev. AMR (15-	May-2019)				5.2	

## Namibia: drought delays economic recovery

## GDP growth: a downbeat assessment

We lower our expectations for GDP growth for this year and next. We had anticipated that the economic contraction would end in 2019 but now foresee it persisting. After contracting by 0.1% y/y in 2018 and 0.9% y/y in 2017, we expect the economy to contract 0.9% y/y in 2019 but expand 0.5% y/y in 2020.

If so, then 2019 would be a third year of economic contraction. Even the BON expects the economic contraction to extend to this year, predicting that the economy would contract 1.7% y/y this year.

There is little to drive domestic demand. After household consumption spending grew by 2.5% y/y in 2018, having contracted by 3.3% y/y in 2017, we expect it to contract again this year, perhaps by 0.4% y/y.

One reason for believing that household consumption spending will not sustain the momentum of last year is that retail and wholesale trade remained in contraction in Q1:19. It contracted by 6.7% y/y, after contracting by 7.2% y/y in 2018. This pace of contraction was not much different from the 7.9% y/y pace of contraction in 2017. But, if anything, the momentum of the sector suggests that the recovery in household consumption spending in 2018 was something of an outlier, with pressure still evident in retail and wholesale sales.

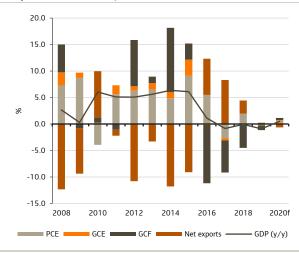
The 2018 Labour Force Survey showed that total employment grew by 7.2% between 2016 and 2018 despite the recession in 2017 and 2018. This trend in the labour data hints at an imminent end to the recession, perhaps by boosting household consumption.

That said, the BON's survey of a sample of large companies in the manufacturing and the retail and wholesale trade sectors indicates that the growth in average wages in these 2 sectors is not particularly strong. Average wages in the retail and wholesale trade sector grew by 4.7% y/y in Q1:19, better than the 0.7% y/y growth of average wages in the manufacturing sector.

In lowering its forecast, the BON cited drought conditions that might undermine agricultural activity. Activity data, especially the volume exports of small livestock like sheep, showed a sharp increase in Q1:19. This seems to have been a response to drought-driven agricultural marketing. The agricultural sector contracted by 6.7% y/y in Q1:19.

Other sectoral data indicates persistent weakness in economic activity. Recession in the construction sector, which has contracted by an average of 23.8% y/y in the last 3-y, contracted by 27.8% y/y in Q1:19.



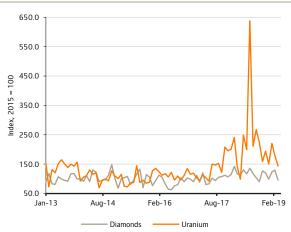


Source: Namibia Statistics Agency; Standard Bank Research

#### Contribution to GDP by sector (% of GDP)

	2012	2014	2018
Agriculture	5.0	3.2	3.9
Mining and quarrying	11.2	9.5	11.4
Manufacturing	11.1	10.3	10.0
Construction	3.6	5.8	3.1
Wholesale and retail trade	11.2	13.1	11.6
Financial intermediation	5.7	6.6	7.2
Real estate activities and business services	8.6	8.3	8.3
Public administration	10.8	10.1	11.4
Education	7.9	8.0	8.1
Courses Namibia Statistics Agonay			

Source: Namibia Statistics Agency



Mining production indices

Source: National Statistics Agency

#### **Quarterly indicators**

	Q1:18	Q2:18	Q3:18	Q4:18	Q1:19	Q2:19e	Q3:19f	Q4:19f	Q1:20f	Q2:20f	Q3:20f	Q4:20f
GDP (% y/y) pa	-0.5	2.4	-0.2	-1.9	-2.0	-0.6	-1.2	0.3	0.2	0.4	0.6	0.8
CPI (% y/y) pa	3.5	3.8	4.6	5.3	4.5	4.2	3.7	3.2	4.0	4.9	5.3	5.4
M2 (% y/y) pa	8.1	4.8	8.4	12.3	12.6	13.7	14.1	14.3	13.2	13.5	14.1	15.2
CA/GDP (%) pa	-2.1	-1.1	-1.8	-1.8	2.3	-2.4	-3.7	-2.0	-2.6	-1.8	-3.7	-3.2
FX reserves (USD bn) pe	2.3	2.2	2.3	2.1	2.3	2.5	2.9	2.4	2.4	2.5	2.6	2.6
Import cover (months) pe	5.4	5.4	5.6	4.6	5.5	6.0	7.0	5.7	4.5	4.7	4.8	4.9
3-m rate (%) pe	7.7	7.6	7.7	7.9	7.8	7.7	7.6	7.7	7.8	7.9	8.0	8.1
5-y rate (%) pe	9.3	9.2	9.3	9.4	9.5	9.3	9.1	8.9	9.0	9.1	9.3	9.4
USD/NAD pa	11.8	13.7	14.1	14.3	14.5	14.1	14.8	14.5	14.4	14.3	14.1	14.0

Source: Namibia Statistics Agency; Bank of Namibia; Bloomberg; Standard Bank Research

Notes: pe - period end; pa - period average

### Political risks: limited risks; insular ruling party

The next general elections are scheduled for 27 Nov. Given SWAPO's political dominance, it's hard to see a significant change in policy after the elections. The party won 77 of the 96 seats in parliament in 2014.

Perhaps the confidence in the party holding on to power is reflected in the intense jockeying for positions within the party. The party held its electoral college on 7 Sep during which nominees for parliamentary elections would be chosen. Media reports indicate that the process leading up to this was fractious, with allegations that tribal camps were forming and that the party's secretary general was interfering with the process in demanding that several regional structures re-elect their respective delegates to the electoral college or face the prospect of being excluded from the party list of nominees. Some leaders of the party's regional structures threatened to sue the party to stop the process if they were stopped from participating.

There are also some indications that some party members have their eyes set on the next elective party congress in 2022. They want to use this party nomination process to position leaders that can be advanced to the party's leadership structure. Of course, one of those leadership positions that will be contested in 2022 is that of the president of the party. Notably, the last elective congress of the party in 2017 led to some stalwarts being thrown out.

The electoral commission completed voters' registration on 27 Jul, and should publish the voters' roll by 25 Oct. The nomination of presidential candidates and submission of party lists for parliamentary nominees will run 1 to 18 Oct.

Election results (2014)		
Presidential election	Party	% of
		votes
Hage Geingob	SWAPO	86.73
McHenry Venaani	DTA	4.97
Hidipo Hamutenya	RDP	3.39
Asser Mbai	NUDO	1.88
Henk Mudge	RP	0.97
Legislative election	Seats	% of votes
South West African People's Organization (SWAPO)	77	80
Democratic Turnhalle Alliance (DTA)	5	4.8
Rally for Democracy and Progress (RDP)	3	3.51
All People's Party (APP)	2	2.29
United Democratic Front (UDF)	2	2.12
National Unity Democratic Organization (NUDO)	2	2.01
Communist Party of Namibia (CPN)	2	1.49
South West Africa National Union (SWANU)	1	0.71
United Peoples Movement (UPM)	1	0.71
Republican Party (RP)	1	0.68
Total	96	

Source: Electoral Commission of Namibia

### Balance of payments: relatively strong

The C/A deficit, spurred by the trade balance, seems set to increase slightly this year. We expect it at 2.0% of GDP, from 1.8% of GDP in 2018 which was probably the bottom, with the C/A deficit then probably rising to 3.1% of GDP in 2020.

Perhaps weakness in economic activity is a factor that has also reduced import demand. bar last year, goods imports have declined every year since 2014. Even last year, imports were boosted by a 35% y/y increase in oil-related imports. Otherwise, goods imports would likely have declined again.

But then, oil and petroleum products imports fell by more than 40% y/y in Q1:19. Overall goods imports fell by about 27% y/y, perhaps setting the stage for 2019. Goods exports, while much lower in absolute terms, have grown faster than imports, leading to a smaller trade deficit.

The trajectory of transfers perhaps presents the most significant risk to the C/A deficit. Of course, these are dominated by SACU revenues, with private transfers being very small. SACU receipts peaked at USD1.59bn in 2014, fell to USD1.0bn by 2016. In 2017 and 2018 they amounted to about USD1.37bn and USD1.35bn respectively.

SACU receipts fell by 28% y/y in Q1:19. We see them declining in 2019, before picking up in 2020.

There were small portfolio inflows in Q1:19, amounting to just about USD20.5m. However, we anticipate that for the year as a whole, outflows will predominate. Indeed, in each of the last 2-y net portfolio inflows in the first quarter were overwhelmed by outflows over the remainder of the year. Financial inflows will likely be boosted by government external borrowing to finance the fiscal deficit. We believe that net FDI inflows in the next 2-y will recover from the low levels of 2018.

### FX outlook: wary of overly negative expectations

The 1-to-1 relation between the NAD and ZAR will likely be maintained in the next 18-m. The BON keeps reiterating the influence that this relation has on its monetary policy decisions. Given this then, it looks highly probable that USD/NAD will end this year at 14.40 and end 2020 at 14.00. Model-based estimates suggest that the ZAR is undervalued. This seems to indicate that the market is discounting a material deterioration of South African economic fundamentals. To be sure, there are plenty of factors that pose a challenging backdrop for the ZAR. Global economic activity seems to be slowing, something that is undermining commodity prices. There are also global risk events among them Brexit and the US-China trade war - that could dent risk sentiment. Furthermore, policy reform in South Africa does not seem to be gaining traction, something that is being exacerbated by ongoing fiscal slippage that might further harm the country's credit rating profile.

2.4 1.6 0.8 0 5 -0.8 -1.6

2014

Services

2016

Income

2018

Transfers

2020f

C/A

**Current account developments** 

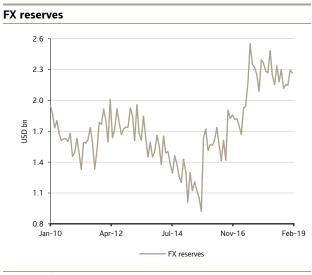
-2.4

-3.2

2012

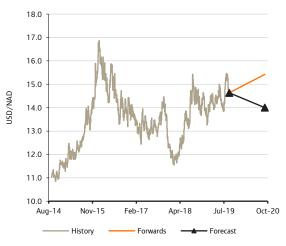
Source: Bank of Namibia: Standard Bank Research

Trade



Source: Bank of Namibia





## Monetary policy: linked to the SARB

The BON will most likely follow the policy changes made by the SARB. Sure, the BON diverges from the SARB at times, as was the case last year when the SARB lowered its repo rate by 25 bps in Mar and the BON didn't. However, such divergence typically does not last very long.

The BON's MPC cut the repo rate following the policy meeting in Aug. The committee specifically stated that it took the decision in order to support domestic economic activity and maintain the link between the NAD and the ZAR. Continued weakness of the economy, against a backdrop of slowing global economic growth, evidently concerned the MPC.

To give further impetus to economic growth, the BON adjusted the macroprudential regulation that was implemented in 2017 to prevent banks from taking risks that could threaten the entire financial system. At the time the BON, concerned about a potential overheating of the housing market, set maximum loan to value on mortgage loans that ranged from 50% to 80%. Following a correction in the housing market, and the current economic slowdown, the BON set new loan to value ratios ranging from 80% to 90%.

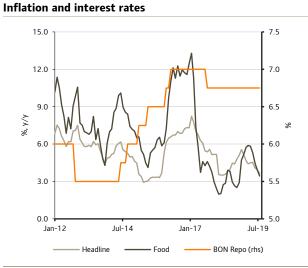
The trajectory of headline inflation also warrants an easier policy stance. Since early 2018 headline inflation has been mostly below the 4.5% y/y mid-point of the target range. The drop in early 2018 was mostly due to unwinding base effects, especially due to food and utilities.

In recent months the only significant upside pressure on headline inflation emanated from the transport sub-index, largely due to fuel price increases. The sub-index contributed 1.0 ppts to the 3.6% y/y inflation rate of Jul.

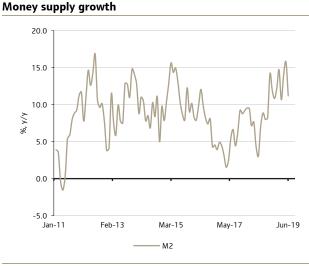
We expect headline inflation ending the year at 3.2% y/y, before rising marginally to an average of 4.9% y/y in 2020. The MPC will likely leave the policy stance unchanged for the rest of the year.

## Yield curve outlook: bull steepening

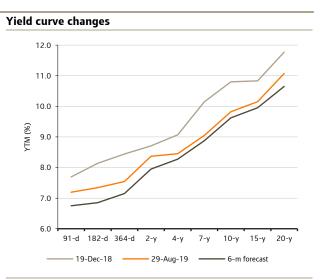
We anticipate some bull steepening of the yield curve over the coming 6-m partly driven by the BON's policy stance. Sure, we don't anticipate the MPC changing the policy stance over this period. However, there is a clear pro-growth bias that the committee has adopted. Nonetheless, we are cognisant of the fact that the government intends to promote domestic financial market development. In this regard, 75% of this year's financing needs will be sourced from the domestic market. Yet, even with that issuance, we have seen yields declining across the curve. This suggests that weak growth in economic activity, dampening underlying inflation pressures in the economy, has trumped any upside pressures due to issuance of paper for financing the budget deficit. These dynamics are likely to persist over the coming 6-m.



Source: Bank of Namibia; National Statistics Agency



Source: Bank of Namibia



Source: Bank of Namibia; Standard Bank Research

#### Fiscal policy: drought-induced adjustment

Drought conditions experienced across the country will probably necessitate some adjustments to this year's budget. The government declared a state of emergency due to the drought. For example, the Finance Ministry announced tax relief for farmers. The importation of some animal feed, like energy and protein concentrate, by farmers for own use, as opposed to imports by retailers, will be exempt from import VAT.

Admittedly, there is a strong likelihood that the revenue loss for the government as a result of this exemption will not be large. Nonetheless, the drought adds to the prevailing weakness of the economy as a factor that may necessitate a lowering of revenue forecasts. In preparation for the budget, the Finance Ministry forecast that the economy would swing from contraction in 2018 to growth this year.

Notably, the BON has revised its economic forecasts, now expecting the economy to contract by 1.7% y/y in 2019. Of course, the Finance Ministry's forecast will probably differ from that of the BON.

But, undoubtedly, the direction of change will be to the downside. Among the sectors that showed persistence of weakness in economic activity were the retail and wholesale trade that continued to contract at more than 5% y/y in Q1:19. This will most likely dampen VAT collection. Hence our belief that the government might need to lower its revenue forecasts too.

Continuing weakness in economic activity presents the government with something of a conundrum. On the one hand the resultant revenue pressures would suggest that the government must reduce spending to restrain the fiscal deficit. Yet, such weakness probably also would convince the government to press ahead with its pro-growth infrastructure spending programme.

## Eurobond outlook: maintaining market weight exposure

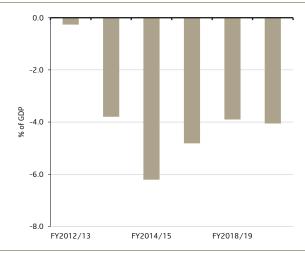
We will retain market weight exposure to the Namibian Eurobonds. Year-to-date the '25s have matched the performance of our SBFSO Index. We do not see impetus for the bonds to outperform the index. Even taking into account the arguments in the previous section, we do not believe that any fiscal adjustments would involve increased external issuance of Eurobonds. The government's preference has been to tap available concessional sources of external financing. The mid-year budget review is a significant risk event. In addition to potentially amending the FY2019/20 budget, the review might indicate if that will be any changes to the government's financing strategy, especially as it relates to external financing. The government has not said much since broaching the subject of buying back Eurobonds. Perhaps it might return to this issue when the review is announced.

## **Central government budget**

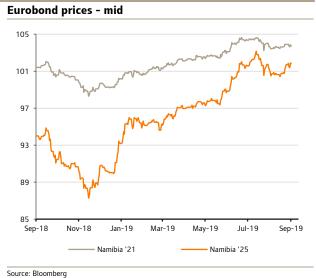
	FY2017/18	FY2018/19	FY2019/20
% of GDP	Actual	Estimated	Budgeted
Total revenue and grants	31.9	29.0	28.2
Total expenditure	36.7	32.9	32.1
- Operational	30.6	27.1	25.2
- Interest	3.0	3.0	3.1
- Development	3.2	2.8	3.8
Budget deficit (excl grants)	-4.8	-3.9	-3.9
Budget deficit (incl grants)	-4.8	-3.9	-3.9
Domestic debt	26.4	28.1	29.7
Foreign debt	14.0	16.5	16.8
Total debt	40.5	44.6	46.5

Source: Ministry of Finance

**Fiscal deficit** 



Source: Ministry of Finance



ndicators

	2014	2015	2016	2017	2018	2019f	2020f
Output							
Population (million)	2.1	2.2	2.2	2.2	2.3	2.3	2.3
Nominal GDP (NAD bn)	138.8	150.1	166.0	180.6	192.1	197.8	208.6
Nominal GDP (USD bn)	12.8	11.7	11.3	13.6	14.5	13.7	14.6
GDP / capita (USD)	6 090	5 338	5 137	6 168	6 305	5 978	6 368
Real GDP growth (%)	6.4	6.1	1.1	-0.9	-0.1	-0.9	0.5
Diamonds ('000 carats)	1 950	1 765	1 601	1 650	1 600	1 600	1 800
Uranium (MT)	4 000	3 713	4 1 3 2	6 000	6 500	7 650	8 775
Central Government Operations							
Budget balance (excl. Grants) / GDP (%)	-3.8	-6.2	-8.0	-5.9	-4.8	-3.9	-4.1
Budget balance (incl. Grants) / GDP (%)	-3.8	-6.2	-8.0	-5.9	-4.8	-3.9	-4.1
Domestic debt / GDP (%)	15.4	16.9	20.3	24.4	26.4	28.3	30.5
External debt / GDP (%)	8.8	8.5	18.3	16.6	14.0	16.6	17.3
Balance of Payments							
Exports (USD bn)	3.8	3.2	3.3	3.8	4.1	3.7	5.1
Imports (USD bn)	-6.7	-6.3	-5.7	-5.6	-5.6	-5.0	-6.5
Trade balance (USD bn)	-2.9	-3.1	-2.5	-1.8	-1.5	-1.2	-1.4
Current account (USD bn)	-1.2	-1.8	-1.8	-0.7	-0.3	-0.3	-0.5
- % of GDP	-9.0	-15.0	-15.7	-5.2	-1.8	-2.0	-3.5
Financial account (USD bn)	1.0	2.2	1.8	1.1	1.4	0.5	0.8
- FDI (USD bn)	0.5	0.4	0.3	0.6	0.8	1.0	0.9
Basic balance / GDP (%)	-5.2	-11.8	-12.9	-1.0	3.7	5.0	2.5
FX reserves (USD bn) pe	1.2	1.5	1.8	2.4	2.1	2.4	2.6
- Import cover (months) pe	2.1	2.9	3.8	5.1	4.6	5.7	4.9
Sovereign Credit Rating							
S&P	nr	nr	nr	nr	nr	nr	nr
Moody's	Baa3	Baa3	Baa3	Ba1	Ba1	Ba1	Ba1
Fitch	BBB-	BBB-	BBB-	BB+	BB+	BB+	BB+
Monetary & Financial Indicators							
Consumer inflation (%) pa	5.4	3.4	6.7	6.2	4.3	3.9	4.9
Consumer inflation (%) pe	4.6	3.5	7.3	5.2	5.1	3.2	5.4
M2 money supply (% y/y) pa	9.9	12.5	7.4	6.0	8.4	13.7	9.5
M2 money supply (% y/y) pe	9.4	10.5	4.5	9.2	12.3	14.3	9.9
BON bank rate (%) pa	5.7	6.4	6.9	6.9	6.8	6.8	6.8
BON bank rate (%) pe	6.0	6.5	7.0	6.8	6.8	6.8	6.8
3-m rate (%) pe	5.9	7.5	8.9	7.8	7.9	7.7	8.1
5-y rate (%) pe	7.6	10.7	10.2	9.4	9.4	8.9	9.5
USD/NAD pa	10.9	12.8	14.7	13.3	13.3	14.4	14.2
USD/NAD pe	11.6	15.5	13.7	12.4	14.3	14.5	14.0

Source: Namibia Statistics Agency; Bank of Namibia; Ministry of Finance; Bloomberg; Standard Bank Research

Notes: pe — period end; pa — period average

## Glossary

For brevity, we frequently use acronyms that refer to specific institutions or economic concepts. For reference, below we spell out these and provide definitions of some economic concepts that they represent.

14-d	14-day, as in 14-d deposit, which denotes 14 day deposit	
10-у	10-year	
16 Jan 13	16 January 2013	
3-m	3 months	
3m	3 million, as in USD3m, which denotes 3 million US dollars	
3bn	3 billion, as in UGX3bn, which denotes 3 billion Ugandan shillings	
3tr	3 trillion, as in TZS3.0tr, which denotes 3 trillion Tanzanian shillings	
AOA	Angola Kwanza	
BAM	Bank Al Maghrib	
BCC	Banque Central du Congo (Central Bank of Congo)	
BCEAO	Banque Central des États de L'Afrique de l'Ouest (Central Bank of West African States)	
ВСТ	Banque Central de Tunisie	
ВМ	Banco de Moçambique	
BNA	Banco Nacional de Angola	
BOB	Bank of Botswana	
BOG	Bank of Ghana	
вом	Bank of Mauritius	
BON	Bank of Namibia	
BOP	Balance of payments – a summary position of a country's financial transactions with the rest of the world. It encompasses all international transactions in goods, services, income, transfers, financial claims and liabilities.	
вот	Bank of Tanzania	
BOU	Bank of Uganda	
BOZ	Bank of Zambia	
BR	Bank Rate (Reserve Bank of Malawi)	
BRVM	Bourse Régionale des Valeurs Mobilières (Regional Securities Exchange)	
BWP	Botswana Pula	

C/A	Current account balance. This is the sum of the visible trade balance and the net invisible balance of a country. The latter includes net service, income and transfer payments.	
Capital account	Captures the net change in investment and asset ownership for a nation by netting out a country's inflow and outflow of public and private international investment.	
CBE	Central Bank of Egypt	
СВК	Central Bank of Kenya	
CBR	Central Bank Rate	
CDF	Congolese Franc	
СРІ	Consumer Price Index – An index that captures the average price of a basket of goods and services representative of the consumption expenditure of households within an economy.	
Discount rate	Policy rate for Bank of Uganda	
Disinflation	A decline in the rate of inflation. Here prices are still rising but with a slower momentum.	
Disposable income	After tax income	
DM	Developed markets	
ECB	European Central Bank	
EGP	Egyptian pound	
EM	Emerging markets	
ETB	Ethiopian Birr	
Eurobond	A bond denominated in a currency other than the home currency of the issuer.	
Exports	The monetary value of all goods and services produced in a country but consumed broad.	
FMDQ	FMDQ OTC Securities Exchange, Nigeria	
FX	Foreign Exchange	
FY2016/17	2016/17 fiscal year	
GCE	Government Consumption Expenditure - Government outlays on goods and services that are used for the direct satisfaction of the needs of individuals or groups within the community. This would normally include all non-capital government spending.	
GDE	Gross domestic expenditure, the market value of all goods and services consumed in a country – both private and public – including imports but excluding exports. This is measured over a period of time – usually a quarter/year.	
GFCF	Gross Fixed Capital Formation – this is investment spending, the addition to capital stock such as equipment, transportation assets, electricity infrastructure, etc to replace the existing stock of productive capital that is used in the production of goods and services in a given period of time, usually a year/quarter. Normally, the higher the rate of capital, the faster an economy can grow.	
GDP	Gross Domestic Product – the monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter.	

GHS	Ghanaian Cedi	
H1:16	First half of 2016	
Imports	The monetary value of goods and services produced abroad and consumed locally.	
Inflation	The rate at which the general level of prices of goods and services are rising. It is usually measured as the percentage change in the consumer price index over a specific period, usually a month/year.	
Invisible trade balance	The value of exports of services, income and transfers, less imports of same.	
Jan 16	January 2016	
KBRR	Kenya Bankers' Reference Rate	
KES	Kenya Shilling	
KR	Key Rate (Bank Al Maghrib)	
KRR	Key Repo Rate	
m/m	Month on month, in reference to a rate of change	
MAD	Moroccan Dirham	
MLF	Marginal Lending Facility	
MOF	Ministry of Finance	
MPC	Monetary Policy Committee, the committee that makes the decision on policy rates	
MPR	Monetary Policy Rate	
MUR	Mauritian Rupee	
МЖК	Malawian Kwacha	
MZN	Mozambican Metical	
NAD	Namibian Dollar	
NBE	National Bank of Ethiopia	
NBR	National Bank of Rwanda	
NEER	Nominal Effective Exchange Rate. This is the weighted average rate at which a country's currency exchanges for a basket of currencies, usually trading partner currencies. It is measured in index format.	
NGN	Nigerian Naira	
Nominal GDP	The monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter, measured in current prices.	
NPL	Non-Performing Loans	

Parity	Refers to the par or nominal value of a debt instrument. This is usually the price at which the said instrument is redeemed on maturity.	
PCE or HCE	Personal or Household Consumption Expenditure: The monetary value of household purchases of durable goods, non-durable goods, semi durables and services within a given period of time, usually a year/quarter.	
PR	Policy Rate	
Prime rate	key lending rate	
q/q	quarter on quarter, in reference to a rate of change	
Q1:16	First quarter of 2016	
RBM	Reserve Bank of Malawi	
Real GDP	The monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter, measured in constant prices.	
REER	Real Effective Exchange Rate. This is the weighted average rate at which a country's currency exchanges for a basket of currencies – usually trading partner currencies – while taking into account any changes in relative prices between the host country and its trading partners. It is often measured in index format.	
RWF	Rwandan Frank	
SARB	South African Reserve Bank	
SDF	Standing Deposit Facility (Mozambique)	
SLF	Standing Lending Facility (Mozambique)	
T-bill	Treasury bill – A short-dated, government backed security that yields no interest but is issued at a discount over a period of less than one year.	
TND	Tunisian Dinar	
Treasury bond	A marketable government debt security with a maturity of a year or longer	
TZS	Tanzanian Shilling	
UGX	Uganda Shilling	
USD	US Dollar	
VAT	Value Added Tax	
Visible trade balance	The value of exports of visible goods less imports.	
WAEMU	West African Economic and Monetary Union, also known as Union Economique et Monetaire Ouest Africaine (UEMOA)	
XAF	Central African Franc	
XOF	West African Franc	
y/y	Year on year, in reference to a rate of change	

Yield	The return on an investment, usually expressed as a percentage over a period of time, usually a year.
YTD	Year to date
ZAR	South African Rand
ZMW	Zambian Kwacha

## **Protection of Personal Information Consent**

Standard Bank Group, its subsidiaries and associate business units (including Standard Bank Research) have committed to treat the personal information that it collects as private and confidential and has published a comprehensive privacy statement accessible on this link. Should you wish to withdraw your consent to the processing of your personal information kindly email <u>ResearchCompliance@standardbank.co.za</u>

Client:	means, for the purpose of this section, any natural or juristic person acting through their duly authorise representative(s), who has subscribed to or consented to being subscribed to receiving research Services
Personal Information:	means information relating to an identifiable, natural or juristic person, including information relating to race, gender, sex, marital status, nationality, ethnic or social origin, colour, sexual orientation, age, physical or mental health, religion, belief, disability, language, birth, education, identity number, telephone number, email, postal or street address, biometric information and financial, criminal or employment history as well as correspondence sent by the person that is implicitly or explicitly of a private or confidential nature or further correspondence that would reveal the contents of the original correspondence.
Process:	means any operation or activity, whether automated or not, concerning Personal Information, including collection, receipt, recording, organisation, collation, storage, updating, modification, retrieval, alteration, consultation, use, dissemination (whether by means of transmission, distribution or making available in any form), merging, linking, blocking, degradation, erasure or destruction
Research Reports:	means investment research reports, in relation to the Services, prepared by an independent research analyst, non-independent research analyst or strategist who is part of an investment research team in a stock brokerage, global markets desk or corporate and investment bank environment.
Services:	means, <i>inter alia</i> , the provision of the Research Reports and other communications and events with respect to equities, market strategy, companies, industries, commodities and countries and associated sales and trading commentary by Standard Bank Research ("SBR")

### CONSENT FOR PROCESSING PERSONAL INFORMATION

#### 1.1 The Client acknowledges that:

- 1.1.1 Applicable laws may at times require SBR to collect the Client's Personal Information;
- **1.1.2** Personal Information may be collected from public sources;
- **1.1.3** SBR may be unable to fulfil its regulatory obligations and provide Services to the Client without Processing the Client's Personal Information;
- **1.1.4** All Personal Information which the Client provides to SBR is voluntarily provided;
- 1.1.5 SBR shall determine the Services and means of Processing any Personal Information that is provided by the Client;
- **1.1.6** Personal Information may be processed by SBR and/ or, The Standard Bank of South Africa Limited and/or its associated entities or duly authorised third party service providers.
- **1.1.7** The Client consents to SBR processing its Personal Information in order to:
- **1.1.7.1** create and administer the Client's profile as contemplated by regulation;
- 1.1.7.2 carry out statistical and other analysis to identify potential markets and trends;
- 1.1.7.3 develop new products and services; and/or
- **1.1.7.4** any other purpose SBR reasonably believe is required to fulfil its obligations in accordance with regulation or this agreement.
- **1.1.8** The Client has consented to the Processing of its Personal Information for the purpose of clause 1.7 above.
- **1.1.9** The Client hereby expressly consents that SBR may disclose to or share its Personal Information with duly authorised third parties, which may be located in the Republic of South Africa or other jurisdictions, where it is necessary in order for SBR to fulfil its obligations in accordance with the regulation and/or this agreement.
- **1.1.10** SBR will require any third-party service providers to whom the Client's Personal Information is provided to agree to SBR' data privacy principles policy and practices in accordance with the prevailing regulations including data privacy laws.

## Disclaimer

#### This material is non-independent research. Non-independent research is a "marketing communication"

This material is "non-independent research". Non-independent research is a "marketing communication" as defined in the UK FCA Handbook. It has not been prepared in accordance with the full legal requirements designed to promote independence of research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

Additional information with respect to any security referred to herein may be made available on request. This material is for the general information of institutional and market professionals' clients of Standard Bank Group (SBG) only. Recipients who are not market professionals or institutional investor customers of SBG should seek advice of their independent financial advisor prior to taking any investment decision based on this communication or for any necessary explanation of its content. It does not take into account the particular investment objectives, financial situation or needs of individual clients. Before acting on any advice or recommendations in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. The information, tools and material presented in this marketing communication are provided to you for information purposes only and are not to be used or considered as an offer or the solicitation of an offer to sell or to buy or subscribe for securities or other financial instruments, nor shall it, or the fact of its distribution, form the basis of, or be relied upon in connection with, any contract relating to such action. This material is based on information that we consider reliable, but SBG does not warrant or represent (expressly or impliedly) that it is accurate, complete, not misleading or as to its fitness for the purpose intended and it should not be relied upon as such. The information and opinions contained in this document were produced by SBG as per the date stated and may be subject to change without prior notification Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update the material in this report on a timely basis, but regulatory compliance or other reasons may prevent us from doing so.

SBG or its employees may from time to time have long or short positions in securities, warrants, futures, options, derivatives or other financial instruments referred to in this material. Where SBG designates NON- INDEPENDENT Research to be a "marketing communication", that term is used in SBG's Research Policy. This policy is available from the Research Compliance Office at SBG. SBG does and seeks to do business with companies covered in its non-independent research reports including Marketing Communications. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

SBG has published a Conflicts of Interest Policy that is available upon request which describes the organisational and administrative arrangements for the prevention and avoidance of conflicts of interest. Further disclosures required under the FCA Conduct of Business Sourcebook and other regulatory bodies are available on request from the Research Compliance Department and or Global Conflicts Control Room, unless otherwise stated, share prices provided within this material are as at the close of business on the day prior to the date of the material. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of SBG. All trademarks, service marks and logos used in this report are trademarks or service marks or service marks or service marks or service marks of SBG or its affiliates.

SBG believes the information and opinions in the Disclosure Appendix of this report are accurate and complete. Information and opinions presented in the other sections of this communication were obtained or derived from sources SBG believes are reliable, but SBG makes no representations as to their accuracy or completeness. Additional information is available upon request. SBG accepts no liability for loss arising from the use of the material presented in this report, except that this exclusion of liability does not apply to the extent that liability arises under specific statutes or regulations applicable to SBG.

The services, securities and investments discussed in this material may not be available to nor suitable for all investors. Investors should make their own investment decisions based upon their own financial objectives and financial resources and it should be noted that investment involves risk, including the risk of capital loss. Past performance is no guide to future performance. In relation to securities denominated in foreign currency, movements in exchange rates will have an effect on the value, either favourable or unfavourable. Some investments discussed in this marketing communication have a high level of volatility. High volatility investments may experience sudden and large falls in their value causing losses when that investment is realised. Those losses may equal your original investment. Indeed, in the case of some investments the potential losses may exceed the amount of initial investment, in such circumstances you may be required to pay more money to support those losses. Income yields from investments may not be readily realisable and it may be difficult to sell or realize those investments, similarly it may prove difficult for you to obtain reliable information about the value, or risks, to which such an investment is exposed.

This report is issued and distributed in Europe by Standard Advisory London Limited 20 Gresham Street, London EC2V 7JE which is authorised by the Financial Conduct Authority ("FCA"). This report is being distributed in Kenya by Stanbic Bank Kenya ; in Nigeria by Stanbic IBTC; in Angola by Standard Bank de Angola S.A.; into the People's Republic of China from overseas by the Standard Bank Limited; in Botswana by Stanbic Bank Botswana Limited; in Democratic Republic of Congo by Stanbic Bank Congo s.a.r.l.; in Ghana by Stanbic Bank Ghana Limited; in Hong Kong by Standard Advisory Asia Limited; in Isle of Man by Standard Bank Isle of Man Limited; in Jersey by Standard Bank Jersey Limited; in Madagascar by Union Commercial Bank S.A.; in Mozambique by Standard Bank s.a.r.l.; in Malawi by Standard Bank Limited; in Namibia by Standard Bank Namibia Limited; in Mauritius by Standard Bank (Mauritius) Limited; in Tanzania by Stanbic Bank Tanzania Limited; in Swaziland by Standard Bank Swaziland Limited; in Zambia by Stanbic Bank Zambia Limited; in Zimbabwe by Stanbic Bank Zimbabwe Limited; in UAE by The Standard Bank of South Africa Limited (DIFC Branch).

Distribution in the United States: This publication is intended for distribution in the US solely to US institutional investors that qualify as "major institutional investors" as defined in Rule 15a-6 under the U.S. Exchange Act of 1934 as amended, and may not be furnished to any other person in the United States. Each U.S. major institutional investor that receives these materials by its acceptance hereof represents and agrees that it shall not distribute or provide these materials to any other person. Any U.S. recipient of these materials that wishes further information regarding, or to effect any transaction in, any of the securities discussed in this document, must contact and deal directly through a US registered representative affiliated with a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and a member of the Financial Industry Regulatory Authority (FINRA). In the US, Standard Bank Group [SBG] has an affiliate, ICBC Standard Securities Inc. located at 520 Madison Avenue, 28th Floor, USA. Telephone +1 (212) 407-5000 which is registered with the SEC and is a member of FINRA and SIPC.

Recipients who no longer wish to receive such research reports should call +27 (11) 415 4272 or email SBRSupport@standardbank.co.za.

In jurisdictions where Standard Bank Group is not already registered or licensed to trade in securities, transactions will only be effected in accordance with the applicable securities legislation, which will vary from jurisdiction to jurisdiction and may require that the trade be made in accordance with applicable exemptions from registration or licensing requirements.

Standard Bank Group Ltd Reg.No.1969/017128/06) is listed on the JSE Limited. SBSA is an Authorised Financial Services Provider and it also regulated by the South African Reserve Bank.

Copyright 2019 SBG. All rights reserved. This report or any portion hereof may not be reprinted, sold or redistributed without the written consent of Standard Bank Group Ltd.

#### Ferishka Bharuth

+27-11-415-4553 Ferishka.Bharuth@standardbank.co.za

Fausio Mussa +258-215-01012 Fausio.Mussa@standardbank.co.mz

**Gbolahan Taiwo** +234 1 422 8290 Gbolahan.Taiwo@stanbicibtc.co.za **Mulalo Madula** +27-11-415-4552 Mulalo.Madula@standardbank.co.za

Jibran Qureishi +254-203-638138 Jibran.Qureishi@stanbic.com Phumelele Mbiyo +27-11-415-4486 Phumelele.Mbivo@standardbank.co.za

**Dmitry Shishkin** +44-203-145-6963 Dmitry.Shishkin@standardbank.com